

Community News

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Santos News

Throughout the year, community members and businesses have rallied to stay safe and look out for one another as we navigate COVID-19. Santos has been proud to play a role in this and assist community groups by providing essential items such as hand sanitiser, toilet paper and protective equipment. We also worked to support schools with the online learning transition and back local businesses by sourcing goods locally. This newsletter includes some great examples of how our community partners have adapted to meet the challenge.

Since 2013, Santos has been working towards government approval to develop natural gas reserves in the Narrabri area in northwest New South Wales. In June we reached a very significant milestone as the NSW Department of Planning [referred](#) its Assessment Report on our project application to the NSW Independent Planning Commission for determination with a recommendation the project is capable of approval with conditions. Santos is actively participating in the public hearing process, after which a final determination is expected. Narrabri gas would be used to supply domestic homes, small businesses, and major industries.

Santos completed the [acquisition](#) of ConocoPhillips' northern Australia and Timor-Leste assets on 28 May 2020. This aligns with our strategy to build on existing infrastructure positions

around our core assets and gives Santos operatorship of key infrastructure in the region.

On 23 July 2020, Santos released its [Second Quarter Activities Report](#). The report demonstrates how resilient we are as a business through these extremely challenging market conditions. The first half of 2020 has delivered record production volumes and strong free cash flow of US\$431 million, despite significantly lower oil prices and the impacts of COVID-19.

Local Update

Local operations

Phase One of Development in Arcadia Valley was completed in June 2020 with the new compression facility now operational, and a new water treatment reverse osmosis plant fully commissioned.

Construction works for the next phase of our Roma East Development is located predominantly north-west of Wallumbilla and there is plenty of activity happening as drilling rigs entered on 19 June 2020.

Staff update

The Roma Regional office welcomed new staff member, Katrina Marsh, to the Community team in March 2020. She brings a wealth of knowledge and local experience in community and

economic development and is passionate about growing strong relationships with stakeholders.

Santos Roma shopfront coming soon



Construction has started at 94 McDowall St, Roma.

Santos' new Roma shopfront will be a place where Santos staff can welcome community members, guests and interested stakeholders to spend some time with our friendly staff and learn more about Santos and the CSG industry. We plan to relocate in September 2020.

Supporting Local Business

Local businesses and suppliers are essential to the safe and successful operations of Santos activities. Here we profile a key business or supplier from the Roma region.

Q & A with DMAC Roma



After going through a competitive tender process earlier in the year, local earthmoving and plant hire specialists, DMAC Roma, were successful in gaining a place on the supplier panel.

Tell us about your business?

DMAC Roma is an earthmoving, civil construction and quarrying company based in Roma, Queensland. We began operations in 2010 and have expanded to facilitate the growth of our key client's businesses, catering for the rural, residential, commercial, and mining sectors.

Our approach is based on the principles of most small businesses: integrity, transparency, and hard work. We are a family operated company, who value our clients and pride ourselves on building and maintaining long term and lasting relationships, with a focus on exceeding client's expectations.

What does Santos' business mean to you and your company?

We have been working with Santos for 18 months. Our relationship with Santos, allows us to focus on the expansion of our business. It has presented an opportunity to become a solid, locally focused supplier for many years to come.

What are some of the flow on effects for the community?

We are heavily committed to our local community and place a large amount of emphasis on shopping local and supporting local businesses. This has been our focus from the start. The flow on effect from working with Santos has meant we have needed to employ five more locals and increase our need for local suppliers. We also take pride in supporting as many sporting and community groups as we can when opportunities arise.

What is your commitment to local employment and sourcing goods from the Roma region?

All our employees are locals, 17 Roma and one Wallumbilla. We are 100 per cent committed to procuring locally wherever we can.

For more information on Santos procurement and for local suppliers who wish to work with Santos, please click [here](#).

Part of the Community

Santos is committed to creating a positive legacy in the Roma community through targeted engagement and support of social initiatives. Here we highlight some recent activity.

Supporting our community during COVID-19

It is great to see that businesses have been able to gear up again with the easing of COVID-19 restrictions. Santos has played its part in providing additional assistance wherever possible to communities needing support, and importantly we have continued our strong support of existing partners during this difficult time, including Meals on Wheels.

Santos has provided the following COVID-19 support to date across the Maranoa and Banana regions:

- + The delivery of 3,360 rolls of toilet paper and 600 litres of hand sanitiser to nine local schools and six community groups being Act for Kids, Goolburri Aboriginal Health Service, Anglicare, Bluecare, Roma Community Care and Wallumbilla Health Service.

ROMA REGION

- + The donation of \$7,550 to nine local schools to purchase much needed digital resources and assist with the online learning transition.
- + Engagement with local businesses and suppliers to purchase \$7,700 worth of vouchers which were delivered to local schools to buy much needed stationery supplies during COVID-19.
- + Partnering with Visit Roma to develop a tourism recovery campaign strategy that encourages visitors to travel to the Maranoa region.
- + Partnering with Commerce Roma and their COVID-19 Recovery efforts to get the Shop Local Resource Kit up and running.

Our focus now is to re-establish our engagement with our community partners and check-in with how they have fared during COVID-19. Many have delayed programs or reshaped them to meet COVID-19 restrictions.

Thank-you letter received from Lucas, one of the bright young students at Bymount East State School.



Bymount East State School students.



Teacher Aide Lachlan Snow with Caroline Bunker (Santos) and student Jackson Layton from Taroom State School.

Supporting local business during COVID-19



Kath and Tom Lorenz from Roma Printers and Stationers and Tallis Landers (Santos).

As an Australian owned and operated business, Santos believe that working with local industry is vital to sustaining the long-term viability of our business and to deliver economic benefits to our regions. Santos contributed more than \$111 million directly to the local economy in the Maranoa region in 2019 and is keen to continue to engage with local businesses to secure local goods and services where possible.

During our COVID-19 relief campaign Santos supported three local stationary suppliers in Roma and Injune through purchasing vouchers and goods.



Café 54 at Roma Airport.

During the COVID-19 affected months, Santos transported staff into Roma via charter flights three days a week. Staff arranged for the local Café 54 food van to be onsite for the arrival of these charter flights which provided an opportunity for passengers to purchase lunch before heading out to the field. Thanks to Terri and the team at Cafe54 for the provision of their tasty treats during this time.

Santos partners with Visit Roma to bring tourists back after COVID-19



Visit Roma President Charlie Earnes and Andrew Snars (Santos).

The development of a tourism recovery campaign strategy that encourages visitors to travel to the Maranoa region is important to help with the economic recovery of the region. The support that Santos has given Visit Roma will form the basis of a brand new, targeted tourism campaign called "Roma Revealed" aimed at the domestic market. The campaign will attract and invite visitors to come and discover all the region has to offer.

Campaigns like this are vital to drive the tourism and hospitality industries but importantly benefit all businesses and suppliers across the region. For further information visit their [Facebook](#) page.

Commerce Roma - Shop Local Resource Kit

Santos is delighted to support Commerce Roma with their COVID-19 Recovery efforts and believe the Shop Local Resource Kit will be a powerful tool to help sustain businesses and the community post COVID-19. The Kit aims to encourage residents to support their local businesses by spending locally which in turn will bring significant advantages to the Maranoa region. This includes enhanced customer service, the creation of local jobs and improved livability of all towns across the region.

By building an awareness around the benefits and advantages of shopping locally, this initiative will engage local businesses to increase spend and consumer participation within their businesses. Go to <https://www.commerceroma.com.au/>



Charlie Eames (Visit Roma President), Andrew Snars (Santos), Mayor Tyson Golder, Cr Wendy Taylor and Cyril Peet (Commerce Roma President).

Business Excellence Program



BEP
BUSINESS EXCELLENCE PROGRAM

The Business Excellence Program (BEP) is a collaborative initiative of Maranoa Regional Council, Department of State Development, Tourism and Innovation, Commerce Roma, and Santos.

The program provided a series of support workshops and initiatives to build capacity within the local business community. Santos has been a proud financial partner of this program for five years.

In 2019, this program provided thought-provoking events and workshops such as:

- + The Big Ideas Forum, with guest speaker Bernard Salt, who motivated guests to think and plan for an innovative and sustainable future in the Maranoa region.
- + Capability building workshops to assist businesses make educated decisions that aim to ensure reduction in expenses and therefore enable local suppliers to remain competitive in their pricing.
- + Visual merchandising one-on-ones with experts in this field allowing retail businesses an opportunity to ensure their presentation in store and in marketing campaigns attract more customers.
- + Building High Performing Teams with Tim Horan – working with local suppliers to identify best practice as regards steps and the value of building high performance teams for your business.

BEP is planning to provide a calendar of applicable training events for the COVID-19 Recovery Task Force utilising data collected from the economic community of the Maranoa region during May 2020.